

Dennis Gavrilenko

(xxx) xxx-xxxx | dennisg009@gmail.com | dennisgavrilenko.com | LinkedIn

EDUCATION

University of California, Los Angeles (UCLA) | Los Angeles, CA **Sep 2021 – Mar 2025**
B.A. in Business Economics, Minor in Data Science Engineering | GPA: 3.7/4.0, Dean's Honor List | SAT: 1580, ACT: 35
Relevant Coursework: Natural Language Processing, Computer Vision, Data Science, Intro to ML, Econometrics, Programming in R, Intro to Computer Science I/II, Linear Algebra, Probability Theory, Calculus I/II/III, Intro Accounting

Sciences Po | Paris, France **Aug 2023 – Dec 2023**
Semester Exchange: International Trade & Finance, Labor Economics, Corporate Governance, French Imperial History

PROFESSIONAL EXPERIENCE

Boston Consulting Group (BCG) | *Associate* | San Francisco, CA **Jan 2026 – Present**

- Assessed community-opposition risk across 56 data-center clusters in ~20 US metros for a Fortune 50 technology company; built a four-factor predictive risk model, heatmap, and site-selection screening tool to de-risk future builds.
- Synthesized 20+ expert and stakeholder interviews into a competitive teardown of 5 hyperscaler/colocation players to inform the client's community-engagement operating-model redesign; deliverable presented to the client's President.
- Built fact packs and vendor benchmarking sets across 4 merchandising categories for a PE-owned national retail pharmacy chain (Tableau, Excel, PowerPoint); fixed data-integrity issues underpinning a multi-category margin program.

UCLA Undergraduate Admission | *Campus Tour Guide* | Los Angeles, CA **Jan 2023 – Mar 2025**

- Provided in-depth, informative, 90-minute tours of the UCLA campus to 2000+ guests (prospective/admitted students).
- Showed everyone how wonderful and amazing UCLA is and encouraged thousands of students to pursue higher education.

Boston Consulting Group (BCG) | *Summer Associate* | Seattle, WA **Jun 2024 – Aug 2024**

- Recommended board strategies for a major US family foundation to reduce staff tensions and streamline operations.
- Interviewed 20+ executives, board members, and industry leaders to identify operational best practices.
- Led analysis of 40+ US cities for a headquarters relocation; ran peer benchmarking on OpEx and grantmaking efficiency.

The Kraft Heinz Company | *Product Manager Intern* | Chicago, IL **Jun 2023 – Aug 2023**

- Helped build four data-driven dashboards for digital supply chain team while managing 15+ stakeholder interests.
- Created an interactive visualization model with Excel pivot tables, decreasing unordered customer inventory by 20%.
- Coordinated product development with 10+ data engineers and UX designers to align product vision with business goals.

Amazon Prime Gaming | *Product Consultant* | Los Angeles, CA **Apr 2023 – Jun 2023**

- Developed a product roadmap and designed 5+ high-fidelity mock-ups in Figma for Amazon Prime Gaming's website.
- Created two strategies to gamify UX with weekly website prizes, increasing user retention by 25% and signups by 10%.

First Republic Bank | *Lending Services Intern* | San Francisco, CA **Jun 2022 – Sep 2022**

- Digitized paper housing records system to simplify documentation access and increase loan closing team's efficiency.
- Built Excel dashboard with pivot tables and VBA to analyze 100+ intern surveys, recommended 3 areas for improvement.
- Continuously communicated, implemented changing needs for 40+ stakeholders, including 2 managers and 35+ clients.

LEADERSHIP AND VOLUNTEER EXPERIENCE

The Bruin Group Consulting | *Project Manager, Senior Consultant* | Los Angeles, CA **Jan 2022 – Mar 2025**

- Led a 10-week, 5-person project to create growth strategies to increase a startup carpooling service's user base by 300%.
- Created a developer marketing strategy and implementation timeline for a startup's SaaS and API products.

Boy Scouts of America | *Senior Patrol Leader, Quartermaster* | Antioch, CA **Feb 2014 – Sep 2021**

- Led my troop of 20+ Scouts on extended camping trips, earned 51 merit badges, advanced 10+ younger Scouts' ranks.
- Participated in several city clean-ups, Christmas tree pickups while volunteering hundreds of community service hours.
- Volunteered in 13 Eagle Scout Projects, earned 2 Eagle Scout Mentor pins, National Youth Leadership Training.

SKILLS AND INTERESTS

Programming Skills: Data Analysis (Python, R, SQL, VBA, Excel, PowerPoint), Project Management (Jira, Notion, Agile Development, Scrum), Product Marketing (User Research, A/B Testing, Setting KPIs), Java, C++.

Languages: Fluent in English and Russian, learning French so that I can talk to the Parisian baker in my neighborhood.

Achievements: Backpacked the Pacific Crest Trail (2025), Eagle Scout, LA Marathon finisher (2023, 2024), SF Marathon finisher (2024), climbed highest volcano in CA (Mt. Shasta) twice, curated art gallery in LA, WayUp Top 100 Intern (2023).

Interests: Growing ghost peppers, reading science fiction novels, juggling, poker, geology, raising chickens, postcards, Roman archaeology, playing the accordion, long-distance cycling, blogging on Substack, Blokus, hitchhiking, regular hiking.